

#### CREDIT OPINION

18 June 2019

## **Update**



Rate this Research

#### RATINGS

#### Kommunalbanken AS

Domicile	Norway
Long Term CRR	Aaa
Туре	LT Counterparty Risk Rating - Fgn Curr
Outlook	Not Assigned
Long Term Debt	Aaa
Туре	Senior Unsecured - Fgn Curr
Outlook	Stable
Long Term Deposit	Not Assigned

Please see the <u>ratings section</u> at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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# Kommunalbanken AS

Update to credit analysis

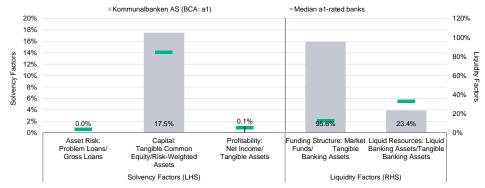
### **Summary**

Kommunalbanken AS's (KBN) Aaa senior unsecured debt rating reflects (1) KBN's a1 baseline credit assessment (BCA); (2) our Advanced Loss Given Failure (LGF) analysis that results in a two-notch rating uplift from the a1 BCA given its significant volume of senior unsecured debt; and (3) our view of a very high likelihood of support for KBN from the Government of Norway (Aaa stable) owing to the entity's full public ownership and its role as the principal financier of the Norwegian regional local government (RLG) sector, resulting in a further two notches of rating uplift. KBN's short-term senior unsecured rating is Prime-1, its Counterparty Risk Ratings (CRR) are Aaa/Prime-1 and its Counterparty Risk (CR) Assessments are Aaa(cr)/Prime-1(cr).

We apply our Advanced LGF analysis on the institution's liabilities because they are not guaranteed by the Norwegian public sector and KBN is within scope of the Norwegian implementation of the EU's Bank Resolution and Recovery Directive (BRRD).

KBN's a1 standalone BCA reflects (1) its position in Norway as the largest provider of funding to the regional and local government (RLG) sector; (2) strong asset quality that derives from the credit quality of the Norwegian RLGs that the bank serves; (3) robust capital relative to risks well above regulatory requirements, and moderate leverage; (4) modest profitability in line with its public policy mandate and strong efficiency; and (5) some asset and liability maturity mismatches that are mitigated by a diverse funding profile and adequate liquidity.

Exhibit 1
Rating Scorecard - Key Financial Ratios



These represent our <u>Banks</u> methodology scorecard ratios. Asset risk and profitability reflect the weaker of either the three-year average and latest annual figure. Capital is the latest reported figure. Funding structure and liquid resources reflect the latest fiscal year-end figures

Source: Moody's Financial Metrics

## **Credit strengths**

- » KBN is the largest lender to the Norwegian public sector
- » Strong asset quality rests on RLGs predictable revenue streams and central government oversight
- » Capital position is robust relative to risks and substantially above regulatory requirements
- » Operating efficiency is strong
- » "Very high" probability of government support for senior creditors

## **Credit challenges**

- » Some lending concentrations
- » Moderate leverage
- » Modest profitability commensurate with public policy mandate and low-risk profile
- » Asset and liability mismatches, although mitigated by diverse funding profile and strong liquidity

#### **Outlook**

The outlook on KBN's senior unsecured rating is stable reflecting our expectation that the Norwegian RLG sector will remain stable, ultimately backed by a wealthy sovereign.

## Factors that could lead to an upgrade

» The likelihood of an upgrade of KBN's BCA is limited because it is already at the higherend of peers' and banks' BCAs globally. Nevertheless, an upgrade of the BCA will not translate into a higher senior unsecured rating, because this is already at Aaa.

## Factors that could lead to a downgrade

- » Downward pressure on KBN's rating could arise as a result of (1) weaker asset quality, although currently unlikely; (2) a dilution of KBN's public policy mandate and lower importance for the RLG sector; (3) a weaker position in the debt capital markets or reduced liquidity; and (4) sustained weaker financial performance.
- » KBN's senior and subordinated ratings could also be under pressure if we believe that the likelihood of government support for either of these debt classes has diminished, or, if the ratings of the government of Norway were downgraded.

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the ratings tab on the issuer/entity page on www.moodys.com for the most updated credit rating action information and rating history.

## **Key indicators**

Exhibit 2

Kommunalbanken AS (Consolidated Financials) [1]

	03-19 <sup>2</sup>	12-18 <sup>2</sup>	12-17 <sup>2</sup>	12-16 <sup>2</sup>	12-15 <sup>3</sup>	CAGR/Avg.4
Total Assets (NOK Billion)	455.6	420.7	390.5	410.7	411.6	3.2 <sup>5</sup>
Total Assets (USD Million)	52,908.6	48,583.1	47,738.1	47,718.1	46,506.5	4.0 <sup>5</sup>
Tangible Common Equity (NOK Billion)	13.6	13.1	12.7	11.4	10.8	7.3 <sup>5</sup>
Tangible Common Equity (USD Million)	1,580.7	1,514.8	1,555.7	1,325.4	1,223.8	8.2 <sup>5</sup>
Tangible Common Equity / Risk Weighted Assets (%)	17.5	17.3	18.8	17.5	15.7	17.4 <sup>7</sup>
Net Interest Margin (%)	0.4	0.5	0.5	0.5	0.4	0.5 <sup>6</sup>
PPI / Average RWA (%)	1.1	2.3	3.7	0.8	2.8	2.1 <sup>7</sup>
Net Income / Tangible Assets (%)	0.1	0.3	0.5	0.1	0.3	0.3 <sup>6</sup>
Cost / Income Ratio (%)	23.1	11.1	6.9	24.4	6.5	14.4 <sup>6</sup>
Market Funds / Tangible Banking Assets (%)	95.8	95.6	95.4	96.5	96.5	95.9 <sup>6</sup>
Liquid Banking Assets / Tangible Banking Assets (%)	24.3	23.4	27.9	32.5	36.2	28.9 <sup>6</sup>

[1] All figures and ratios are adjusted using Moody's standard adjustments. [2] Basel III - fully-loaded or transitional phase-in; IFRS. [3] Basel II; IFRS. [4] May include rounding differences due to scale of reported amounts. [5] Compound Annual Growth Rate (%) based on time period presented for the latest accounting regime. [6] Simple average of periods presented for the latest accounting regime. [7] Simple average of Basel III periods presented.

Source: Moody's Investors Service; Company Filings

#### **Profile**

KBN's purpose is to provide loans to Norwegian counties and municipalities, as well as intermunicipal companies and other companies that carry out the tasks at a municipal level. The loans are granted against either a municipal or government guarantee. KBN's lending is funded by issuing securities in the international capital markets.

KBN is fully owned by the Norwegian state, with the Ministry of Local Government and Modernisation acting as KBN's owner. The ministry appoints KBN's Board of Directors, Supervisory Board and the external auditor.

KBN was established in November 1999 by special law as a limited company, taking over all the activities from the also government-owned, Norges Kommunalbank (NKB). NKB had been established as a state institution in 1926 with the sole purpose of lending to Norwegian local governments by issuing bonds, all of which were covered by state guarantees. However, NKB's lending was kept within government fixed lending limits. KBN does not have to obey such limits, thus giving the agency greater freedom in its borrowing and lending operations, however its funding is not explicitly guaranteed.

KBN strives to be a leader in green finance in Norway and to contribute to the transition to a low-carbon society. In 2013, KBN was the first financial institution in the Nordics to issue a public green bond.

### **Detailed credit considerations**

#### KBN is the largest lender to the Norwegian public sector

KBN's government-related footprint is substantial, reflecting its establishment though legislation, its public policy mandate and full government ownership. In addition, the company benefits from oversight by the Ministry of Local Government and Modernisation and supervision by the Norwegian Financial Supervisory Authority (FSA or 'Finanstilsynet').

KBN is the largest provider of funding to RLGs in Norway and therefore plays an important role in the Norwegian economy. KBN benefits from a maintenance obligation, according to which the Norwegian central government ensures that KBN can fulfill its mandate to provide low cost financing to the Norwegian RLG sector.

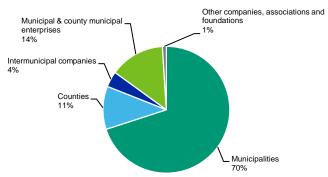
KBN reported a high 48% market share of in local government financing in Norway as of February 2019, including municipal companies, and its customer base includes all Norwegian municipalities. Some RLGs also utilise their own funding programs to raise funds, this is particularly applicable for the larger RLGs because they have a stronger capacity to make direct use of capital markets.

KBN's lending grew by 7.3% in 2018 and a further 1.2% during the first three months of 2019. A sizeable part of this growth was driven by strong demand in green lending, which is used to finance climate-friendly projects undertaken by the RLG sector.

# Strong asset quality rests on RLGs predictable revenue streams and central government oversight, albeit some lending concentrations exist

KBN's creditworthiness is based on the high credit quality of the Norwegian RLG sector that the bank serves (see Exhibit 3), as shown by its problem loan ratio of 0% while the bank has never recorded a loss on its loan book, which is reflected in our Asset Risk score.

Exhibit 3
KBN lends to the Norwegian RLG sector
Outstanding lending by customer category as of the end of 2018



Source: Company annual report

We consider the Norwegian RLG sector financially strong because of the supportive and closely supervised system that underpins the sector. Namely, that much of Norwegian RLGs' revenues come from government grants and the equalisation principle ensures that all RLGs have the financial means to deliver an equal standard of living and quality of services as mandated by the central government. Further, all budgets are supervised by the central government and RLGs are not allowed to budget for an operating deficit, while RLGs can only borrow for certain purposes. If an RLG experiences a deficit, it is placed under close government oversight until the deficit is eliminated.

Importantly, RLGs may not be declared insolvent, and payments cannot be canceled, only deferred and interest would accrue normally. On this background, KBN has not recorded any loss from lending during over 90 years of operations. Although KBN never incurred a credit loss, the introduction of IFRS 9 accounting standards in January 2018, resulted in the lender making provisions for theoretical losses of NOK11 million as of March 2019. All relevant exposures continue to be considered as stage 1.

KBN also benefits from operating in a wealthy and developed country with very high economic, institutional and government financial strength, as well as low susceptibility to event risk. The bank's Macro Profile is aligned with that of Norway at 'Very Strong -'.

Notwithstanding, indebtedness of the Norwegian RLG sector has increased in recent years, along with an increasing standard of public services, and a portion of these borrowings would be sensitive to higher interest rates. Municipalities are also exposed to climate risk, such as severe weather phenomena, though KBN's green bond program aims to finance the sector's transition to be more climate resilient.

Similarly to peers, KBN's customer base is small in number, which inherently leads to significant single-borrower concentrations in its loan book. Nonetheless, KBN complies with all regulations, including those on large exposures.

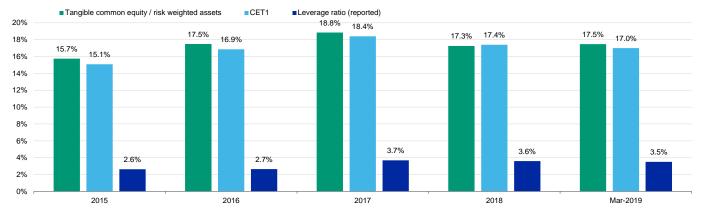
KBN's risk policy allows for minimal exposure to interest rate and currency risk, which are managed through matching of assets and liabilities, and hedging through derivatives. Counterparty risk is mitigated through standard international swap and derivative association (ISDA) agreements and Collateral Support Annexes (CSAs) with all counterparties.

Capital position is robust relative to risks and substantially above regulatory requirements; leverage is moderate

We consider KBN's capitalisation to be adequate relative to its low-risk assets. As of March 2019, the institution reported a 17.0% common equity Tier 1 (CET1, see Exhibit 4) capital ratio and a 22.4% total capital ratio. These metrics were well above a minimum

CET1 requirement of 15.4% and a total capital requirement of 18.9% for that period, which include a pillar 2 add-on of 1.4% specific to KBN that is set by the Norwegian FSA. The requirements will rise by 50 basis points at the end of 2019, because of an increase in Norway's countercyclical capital buffer for banks to the maximum 2.5% from 2.0%.

Exhibit 4
KBN's capital is solid with substantial headroom above capital requirements
Capital metrics evolution



Note: A reported leverage ratio for 2015 was not available and the tangible common equity / tangible banking assets ratio is presented in its place. Sources: Moody's Financial Metrics, company reports

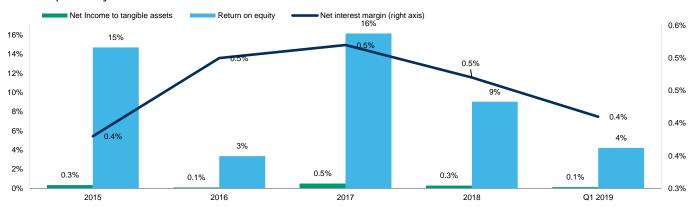
We note that KBN's risk-weighted capital metrics are below those of its Nordic peers. This is because KBN is required to apply a 20% risk-weight on lending to RLGs, whereas, Nordic peers typically assign a zero risk weight to this type of lending.

KBN also reported a boardly stable Basel leverage ratio of 3.5% as of March 2019. Although moderate, this level is above the 3% minimum leverage ratio requirement for the bank.

# Modest profitability commensurate with the bank's public policy mandate and low-risk profile; operating efficiency is strong

Like other specialised lenders, KBN's profitability is relatively modest (see Exhibit 5) because it aims to offer cost-effective lending to its customers and it not a profit-maximising entity. In recent years, KBN has consistently managed to provide low-cost funding to Norwegian local governments, given its ability to issue debt at advantageous rates.

Exhibit 5
KBN's profitability is modest in light of its public policy mandate
Evolution of profitability metrics



Source: Moody's Financial Metrics

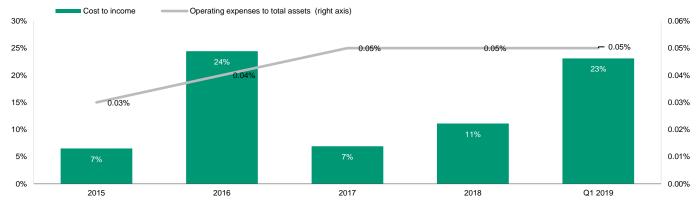
Despite fluctuations in the fair value of financial instruments, we consider KBN's profitability stable and predictable because the institution is a market leader and the composition of its RLG customer base is likely to remain stable. Moreover, KBN's customers are financially stable for the reasons explained in the above section.

KBN's green loans that are financed from the proceeds of green bond issuances are offered to borrowers at a discount of 10 basis points, which could put some pressure on its margins going forward. KBN's outstanding green loans amounted to about 6% of total loans as of March 2019 and the bank expects this share to increase going forward.

KBN's financial flexibility is helped by strong operating efficiency. Operating expenses have been maintained at 5 basis points of total assets in 2018 and Q1 2019 (see Exhibit 6). The bank's low costs are consistent with its peers and we think that expenses will remain low because of KBN's unchanged monoline business model and efficient distribution. KBN employed 74 full time employees at year end-2018, a slight decrease from 2017. Higher expenses in recent quarters were associated with IT development costs to improve the institution's digital offering.

Exhibit 6

KBN demonstrates strong operating efficiency with a low level of operating expenses



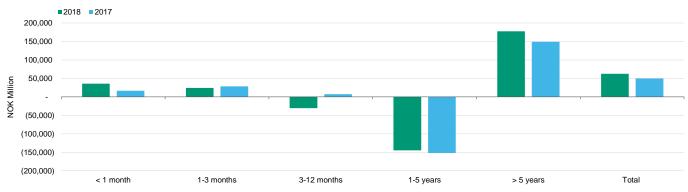
Source: Moody's Financial Metrics

#### Diverse funding and adequate liquidity, but with some asset and liability mismatches

Similarly to most peers in the Nordics and Europe, KBN is entirely wholesale funded. Also in line with peers, KBN employs a diversified funding strategy whereby it issues debt in several markets and currencies, subscribed to by a wide variety of investors. We view this strategy as prudent.

KBN has some contractual mismatches between assets and liabilities (see Exhibit 7), but is match-funded based on an anticipated average maturity on the assets based on historical data. Similarly to peers, KBN issues debt with option-like features and such structured funding could suddenly shorten KBN's liability profile. However, refinancing risk is mitigated by KBN's liquidity portfolio, which in size is approximately 36.5% of its lending book. In addition, for liquidity management purposes, KBN assumes its structured funding is called on the first possible call date.

Exhibit 7
KBN has some asset and liabilities maturity mismatches
Net liquidity exposure by contractual time to maturity



Source: Company annual reports

KBN's liquidity portfolio totaled NOK111 billion as of March 2019 and was principally made up of assets of strong credit quality. Our liquid assets to total assets ratio was 24% for the period. KBN's aim is to maintain liquid assets that would allow it to sustain operations for 12 months if funding markets become unavailable. However, we note that KBN does not have access to regular central bank liquidity facilities, unlike some of its peers. The bank's overall liquidity coverage ratio (LCR) was 310% as of March 2019.

#### Source of facts and figures cited in this report

Bank-specific figures originate from the bank's financial reports. All figures are based on our own chart of accounts and may be adjusted for analytical purposes. Please refer to the document <u>Financial Statement Adjustments in the Analysis of Financial Institutions</u>, published on 9 August 2018.

## Support and structural considerations

#### Loss Given Failure (LGF) analysis

Norway has transposed the EU BRRD into local legislation effective from January 2019 and, as such, we consider the country an operational resolution regime. Despite its ownership and public mandate, KBN is not excluded from the scope of Norway's BRRD implementation. Therefore, in accordance with our methodology we apply our Advanced LGF analysis, considering the risks faced by different debt classes across the liability structure in the unlikely even that KBN would enter resolution.

In our Advanced LGF analysis, we use our standard assumptions and assume residual tangible common equity of 3% and losses post-failure of 8% of tangible banking assets.

Under these assumptions, for KBN's senior unsecured debt, our LGF analysis indicates a very low loss-given-failure because of the loss absorption provided by the significant amount of senior unsecured debt outstanding. This leads to two notches of rating uplift for senior unsecured debt from KBN's a1 Adjusted BCA.

Our Advanced LGF analysis also shows that KBN's subordinated debt would absorb losses in a currently unlikely failure scenario, resulting in preliminary rating assessment before government support of a2, one notch below the Adjusted BCA.

#### **Government support considerations**

The Aaa rating on KBN's senior unsecured debt reflects our assessment of a very high probability of government support, resulting in two notches of government support uplift. Our views on government support derive from: (1) KBN's full state ownership and control; (2) its role as the government's tool to enact policies related to local governments; and (3) its public policy mandate to provide low cost financing to the Norwegian local government sector where its market share is close to 50%. We also believe that the government's willingness and ability to provide support to KBN to cover any capital shortfall is likely to be maintained following the adoption of the EU BRRD.

We also apply a two-notches rating uplift to KBN's subordinated debt based on our assumption of a high probability of government support, resulting in a Aa3 rating.

#### **Counterparty Risk Rating**

Counterparty Risk Ratings (CRRs) are opinions of the ability of entities to honour the uncollateralised portion of non-debt counterparty financial liabilities (CRR liabilities) and also reflect the expected financial losses in the event such liabilities are not honoured. CRRs are distinct from ratings assigned to senior unsecured debt instruments and from issuer ratings because they reflect that, in a resolution, CRR liabilities might benefit from preferential treatment compared with senior unsecured debt. Examples of CRR liabilities include the uncollateralised portion of payables arising from derivatives transactions and the uncollateralised portion of liabilities under sale and repurchase agreements.

#### KBN's CRRs is positioned at Aaa/Prime-1

The CRR, prior to government support, is positioned three notches above the a1 Adjusted BCA reflecting the extremely low loss-given failure from the high volume of instruments that are subordinated to CRR liabilities. Further, KBN's CRR also benefits from one notch of rating uplift from our assumption of a very high likelihood of government support, in line with our support assumption for senior debt.

#### **Counterparty Risk Assessment**

Counterparty Risk (CR) Assessments are opinions of how counterparty obligations are likely to be treated if a bank fails and are distinct from debt and deposit ratings in that they (1) consider only the risk of default rather than both the likelihood of default and the expected financial loss suffered in the event of default, and (2) apply to counterparty obligations and contractual commitments rather than debt or deposit instruments. The CR Assessment is an opinion of the counterparty risk related to a bank's covered bonds, contractual performance obligations (servicing), derivatives (for example, swaps), letters of credit, guarantees and liquidity facilities.

#### KBN's CR Assessment is positioned at Aaa(cr)/Prime-1(cr)

For KBN, our Advanced LGF analysis indicates an extremely low loss-given-failure for the CR Assessment, leading to three notches of uplift from the bank's a1 Adjusted BCA. Finally, Nykredit's CR Assessment also benefits from one notch of government support uplift from our very high support assumption.

## Methodology and scorecard

#### **About Moody's Bank Scorecard**

Our scorecard is designed to capture, express and explain in summary form our Rating Committee's judgment. When read in conjunction with our research, a fulsome presentation of our judgment is expressed. As a result, the output of our scorecard may materially differ from that suggested by raw data alone (though it has been calibrated to avoid the frequent need for strong divergence). The scorecard output and the individual scores are discussed in rating committees and may be adjusted up or down to reflect conditions specific to each rated entity.

## Rating methodology and scorecard factors

Kommunalbanken AS Macro Factors Weighted Macro Profile  Factor  Solvency Asset Risk Problem Loans / Gross Loans	Very Strong -	100% Historic								
Weighted Macro Profile  Factor  Solvency Asset Risk	-									
Factor  Solvency Asset Risk	-									
Solvency Asset Risk		Historic								
Asset Risk		Ratio	Macro Adjusted Score	Credit Trend	Assigne	d Score	Key dr	iver #1	Key d	river #2
Problem Loans / Gross Loans										
		0.0%	aa1	$\leftarrow \rightarrow$	aa	a1	Quality of assets			
Capital										
Tangible Common Equity / Risk Weighted (Basel III - transitional phase-in)	Assets	17.5%	aa2	$\longleftrightarrow$	a	3	Nominal	leverage		
Profitability		0.10/	1.1			2	F	111		
Net Income / Tangible Assets		0.1%	b1	$\leftarrow \rightarrow$	ba		Earnings	s quality		
Combined Solvency Score			a1		a	2				
Liquidity										
Funding Structure										
Market Funds / Tangible Banking Assets		95.6%	caa3	$\leftarrow \rightarrow$	a	3		rket		
Liquid Resources							funding	quality		
Liquid Banking Assets / Tangible Banking A	Assets	23.4%	baa1	$\longleftrightarrow$	a	2	Quality of liquid assets			
Combined Liquidity Score			b1		a	3				
Financial Profile					a	2				
Qualitative Adjustments					Adjust	tment				
Business Diversification					1					
Opacity and Complexity					(	)				
Corporate Behavior					(	)				
Total Qualitative Adjustments					1					
Sovereign or Affiliate constraint					Aa					
Scorecard Calculated BCA range					aa3					
Assigned BCA					a					
Affiliate Support notching				0						
Adjusted BCA					а	1				
Balance Sheet			In-sc (NOK N	•	% In-scope		At failure (NOK Million)		% At failure	
Other liabilities		-	23,5		5.2	2%	23,	536	5	.2%
Senior unsecured bank debt			414,7		90.	9%	414,	,280	90	).9%
Dated subordinated bank debt			2,0	00	0.4%		2,000		0.4%	
Junior subordinated bank debt			2,2		0.5% 2,20			0.5%		
Equity			13,6			3.0% 13,612		3.0%		
Total Tangible Banking Assets			455,		100		·		0.0%	
Debt Class		waterfall	De facto		Note		LGF			l Preliminary
	Instrument		Instrument		De jure	De facto	notching	LGF	notching	U
SI	volume + ubordinatio		volume + o ubordinatio				guidance versus BCA	notcning		Assessmen
Counterparty Risk Rating	94.8%	94.8%	94.8%	94.8%	3	3	3	3	0	aa1
Counterparty Risk Assessment	94.8%	94.8%	94.8%	94.8%	3	3	3	3	0	aa1(cr)
Senior unsecured bank debt	94.8%	3.9%	94.8%	3.9%	2	2	2	2	0	aa2
Dated subordinated bank debt	3.9%	3.5%	3.9%	3.5%	<u>-</u> -1	<u>-</u> -1	<u>-</u> -1	<u>-</u> -1	0	a2

Instrument Class	Loss Given Failure notching	Additional I notching	Preliminary Rating Assessment	Government Support notching	Local Currency rating	Foreign Currency rating
Counterparty Risk Rating	3	0	aa1	1	Aaa	Aaa
Counterparty Risk Assessment	3	0	aa1(cr)	1	Aaa(cr)	
Senior unsecured bank debt	2	0	aa2	2	Aaa	Aaa
Dated subordinated bank debt	-1	0	a2	2		Aa3

[1]Where dashes are shown for a particular factor (or sub-factor), the score is based on non-public information. Source: Moody's Investors Service

## **Ratings**

#### Exhibit 9

Category	Moody's Rating
KOMMUNALBANKEN AS	
Outlook	Stable
Counterparty Risk Rating	Aaa/P-1
Baseline Credit Assessment	a1
Adjusted Baseline Credit Assessment	a1
Counterparty Risk Assessment	Aaa(cr)/P-1(cr)
Issuer Rating	Aaa
Senior Unsecured	Aaa
Subordinate	Aa3
Commercial Paper	P-1
Other Short Term	(P)P-1
6 14 111 : 6 :	

Source: Moody's Investors Service

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